

Data Center Transformation
Sourcewell Contract 071321-CDW
Effective: August 21, 2023

Role	Not to Exceed Bill Rate (USD)	Not to Exceed Bill Rate (USD)
	9/2023 - 9/2024	10/2024 - 9/2025
Analyst	\$140.00	\$147.00
Sr Analyst	\$165.00	\$173.25
Consultant	\$215.00	\$225.75
Sr Consultant	\$255.00	\$267.75
Managing Consultant	\$275.00	\$288.75
Principal Consultant	\$295.00	\$309.75
Chief Architect	\$295.00	\$309.75
Consulting Project Manager	\$215.00	\$225.75
Consulting Engagement Manager	\$230.00	\$241.50
Consulting Project Coordinator	\$165.00	\$173.25
Consulting Program Manager	\$245.00	\$257.25
Enterprise Architect	\$295.00	\$309.75
Executive Technology Strategist	\$295.00	\$309.75

We are proposing a 5% year over year price escalation

Cybersecurity

Sourcewell Contract 071321-CDW

Effective: April 1, 2023

Cloud	Not to Exceed Bill Rate (USD)
Consultant	\$237.50
Manager	\$261.25
Sr. Consultant	\$285.00
Sr. Manager	\$285.00
Director	\$356.25

Cyber-Privacy-Threat Intelligence	Not to Exceed Bill Rate (USD)
Associate Consultant	\$171.00
Consultant	\$218.50
Sr. Consultant	\$237.50
Manager	\$247.00
Sr. Manager	\$261.25
Principal Consultant	\$266.00
Technical Lead	\$266.00
Director	\$308.75
Managing Director	\$380.00

IAM and Ops, Advisory & Programs (SOAP)	Not to Exceed Bill Rate (USD)
Associate Consultant	\$156.75
Sr. Associate Consultant	\$175.75
Consultant	\$218.50
Sr. Consultant	\$237.50
Managing Consultant	\$247.00
Manager	\$247.00
Architect	\$256.50
Sr. Manager	\$261.25
Principal Consultant	\$266.00
Director	\$308.75
Managing Director	\$380.00

Incident Response	Not to Exceed Bill Rate (USD)
Incident Response-All roles	\$403.75

Infrastructure-Physical	Not to Exceed Bill Rate (USD)
Associate Consultant	\$171.00
Consultant	\$218.50
Sr. Consultant	\$242.25
Enterprise Architect	\$266.00
Principal Consultant	\$266.00
Technical Lead	\$266.00

Risk Consulting (RC)	Not to Exceed Bill Rate (USD)
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Associate Consultant	\$114.00
Sr. Associate Consultant	\$128.25
Consultant-Finance	\$137.75
Sr. Consultant-Finance	\$142.50
Consultant-IT	\$147.25
Sr. Consultant-IT	\$152.00
Manager	\$161.50
Sr. Manager	\$171.00
Director	\$175.75
Managing Director	\$190.00

Technology Integration (Splunk & IAM)	Not to Exceed Bill Rate (USD)
Solution Architect (Delivery)	\$299.25

*We propose a 5% Year over Year escalation rate.

**Rate card is applicable for Sourcewell USA Members only.

Amplified Solutions

Sourcewell Contract 071321-CDW

Effective: November 13, 2021

Service Name	Description	% Discount
Google for Education (GFE) Audit - K12	<p>A Google for Education Audit provides an in-depth review of your G Suite domain by industry experts against EDU best practices. All services and settings are analyzed; any not set up to best practices are documented and recommendations are given or how to implement them for your school.</p> <p>For full description - see http://www.amplifiedit.com/gfe-audit</p> <p>Google for Education (GFE) Audit to include: Full and in-depth review of your GFE domain Detailed GFE Audit report listing findings, recommendations and guides GFE training/overview session with Amplified IT Consultants</p>	3%
Google for Education (GFE) Audit - Higher Ed	<p>A Google for Education Audit provides an in-depth review of your G Suite domain by industry experts against EDU best practices. All services and settings are analyzed; any not set up to best practices are documented and recommendations are given or how to implement them for your school.</p> <p>For full description - see http://www.amplifiedit.com/gfe-audit</p> <p>Google for Education (GFE) Audit to include: Full and in-depth review of your GFE domain Detailed GFE Audit report listing findings, recommendations and guides GFE training/overview session with Amplified IT Consultants</p>	3%

Google for Education (GFE) KickStart Package	<p>A Google for Education KickStart Package provides the tailored configuration for your school of every setting in your G Suite admin console in order to ensure that your domain is set up with EDU best practices from day one along with GFE Support to ensure you have technical guidance and consultancy on hand.</p> <p>For full description - see https://www.amplifiedit.com/gfekickstart</p> <p>Google for Education (GFE) KickStart Package to include: Fully configured GFE domain Tailored GFE Configuration Guide listing best practices GFE training/overview session with Amplified IT Consultants GFE Support - On Demand Support / Guidance / Consultancy / Training</p>	3%
Google for Education (GFE) Support - Support Hours	<p>Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training</p> <p>For full description - see https://www.amplifiedit.com/gfe-support</p> <p>Google For Education (GFE) Support GFE Support - On Demand Support / Guidance / Consultancy / Training Ad Hoc or purchased in 10, 20, or 40 hour blocks Expiry 1 year from invoice date</p>	3%

Google for Education (GFE) Support - 20 Support Hours	<p>Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support</p> <p>Google For Education (GFE) Support 20 hours GFE Support - On Demand Support / Guidance / Consultancy / Training Expiry 1 year from invoice date</p>	3%
Google for Education (GFE) Support - 40 Support Hours	<p>Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support</p> <p>Google For Education (GFE) Support 40 hours GFE Support - On Demand Support / Guidance / Consultancy / Training Expiry 1 year from invoice date</p>	3%

Google for Education (GFE) Support - Adhoc Support Hours	<p>Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training</p> <p>For full description - see https://www.amplifiedit.com/gfe-support</p> <p>Google For Education (GFE) Support Expiry 1 year from invoice date</p>	3%
North American Google Technical Collaborative	<p>The Google for Education Technical Collaborative is a membership-only community of education technology specialists from across North America who share insights and practices.</p>	3%
Google for Education (GFE) Training/Consultancy - Full Day Onsite	<p>Google for Education Training/Consultancy Full Day Onsite (including Expenses)</p> <p>Our custom onsite Consultancy services are designed to ease G Suite management, provide lessons learned and ensure best practices are in place through knowledge transfer and enablement.</p>	3%
Google for Education (GFE) Chrome Checkup	<p>A Google for Education Chrome Check-up digs deep into your current Chrome User, Device and Management configuration . Our industry experts will analyze all Chrome related Admin Console settings and your Chrome device data to ensure you are optimized for success and ready for the future!</p> <p>For full description - https://www.amplifiedit.com/chromecheckup/</p> <p>Google for Education (GFE) Chrome Check-up to include: In-depth review of your G Suite Chrome settings and devices. Results of Check-up and Analysis. Hour and a half Review Meeting with Amplified IT consultants</p>	3%

Amplified IT Admin Level 1 Certification Training - Self-Paced	The Amplified Admin Level 1 Certification training will guide your IT staff through educational best practices and G Suite Admin console skills and techniques. This fundamentals course covers Admin Console basics and key settings configurations for the educational use of G Suite. (This is per Seat Pricing)	3%
Amplified IT Admin Level 2 Certification Training - Self-Paced	The Amplified Admin Level 2 Certification training is our advanced-level G Suite Admin course and requires an Amplified Admin Level 1 certification to validate fundamental knowledge of the G Suite environment. This course will build on the basics learned in Level 1 to address more complex settings, topics, and advanced best practices as it applies to education. (This is per Seat Pricing)	3%
Amplified IT Admin Security Specialist Certification Training - Self-Paced	The Amplified Admin Security Specialist Certification for those G Suite Admins who are looking for advanced-level, security-specific training. This certification training builds on the foundational and advanced Amplified Admin Level 1 and 2 courses, providing a comprehensive understanding of cybersecurity risk factors facing EDU leaders and how to appropriately mitigate through setting configurations. (This is per Seat Pricing)	3%
Amplified IT Admin Security Bundle	This bundle contains access to the Amplified Admin Level 1 Certification - Live Instructed, Amplified Admin Level 2 Certification - Live Instructed, and Amplified Admin Security Specialist - Self-Paced courses in addition to videos, transcripts, and slides. Access to an EDU Workspace Admin console is required for this course. (This is per Seat Pricing)	3%
Gopher products (product)	Gopher products enable schools to better manage their Google users, groups, chrome devices, and polices at scale. This discount applies to a la carte and bundle packages of Gopher applications.	3%

Little SIS (product)	Little SIS gives schools ability to manage Google Classroom at scale. Features include delegated administration, student and class performance analysis, usage reporting, student work review as well as administrative tasks like adding, deleting and archiving of classes.	3%
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MSRP can be found at <https://www.amplifiedit.com/MSRP>

Configuration

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Hardware Configurations				
Service Group	SKU	Description	Price (USD)	Desc
Hardware	1706188	CDW Hardware Install for Server	\$32.99	Install and configure the hardware on your server.
Hardware	1706189	CDW Hardware Install for DT-LT	\$17.99	Install and configure the hardware on your desktop and notebook (hard drive, RAM, etc.)
Hardware	1820627	CDW Hardware Install for Netcom	\$22.99	Install and configure the hardware on your netcom device.
Hardware	3803338	CDW Hardware Install for Printer	\$32.99	Install and configure the hardware on your printer.

Asset Tagging				
Service Group	SKU	Description	Price (USD)	Desc
Asset Tags	338519	CDW BRANDED ASSET TAG W/O INSTALL	\$9.99	Apply CDW's Asset Tags on your purchased product, capture and upload into the customer accessible CDW Extranet site along with the corresponding serial number. No other Configuration service is performed.
Asset Tags	338520	CDW BRANDED ASSET TAG W/INSTALL	Free with paid service	Apply CDW's Asset Tags on your purchased product, capture and upload into the customer accessible CDW Extranet site along with the corresponding serial number.
Asset Tags	338521	CUSTOMER ASSET TAG W/INSTALL	\$9.99	Apply customer provided Asset Tags on your purchased product, capture and upload into the customer accessible CDW Extranet site along with the corresponding serial number.
Asset Tags	500815	BASIC CUSTOM TAG	\$9.99	Apply CDW's basic customized Asset Tags on your purchased product prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.
Asset Tags	500817	INTERMEDIATE CUSTOM TAG	\$17.99	Apply CDW's intermediate customized Asset Tags on your purchased product prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.
Asset Tags	500818	ADVANCED CUSTOM TAG	\$22.99	Apply CDW's advanced customized Asset Tags on your purchased product prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.
Asset Tags	3465262	BASIC CUSTOM TAG W/BOX DUP TAG	\$10.99	Apply CDW's basic customized Asset Tags on your purchased product and duplicate on outside of package prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.
Asset Tags	3465895	INTERMEDIATE CUSTM TAG W-BOX DUP TAG	\$21.99	Apply CDW's intermediate customized Asset Tags on your purchased product and duplicate on outside of package prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.
Asset Tags	3982815	ADV CUSTOM TAG W/BOX DUP	\$24.99	Apply CDW's advanced customized Asset Tags on your purchased product and duplicate on outside of package prior to shipment. The asset number from that tag is captured and uploaded into the customer accessible CDW Extranet site along with the corresponding serial number from that device.

Diagnostics				
Service Group	SKU	Description	Price (USD)	Desc
Diagnostics	214266	CDW BURN IN 12 HOURS	\$21.99	Run a diagnostic program which subjects your system to a series of rigorous testing in which the device will experience higher than normal usage to test the system's components.

Imaging				
Service Group	SKU	Description	Price (USD)	Desc
Imaging	195856	CDW INSTALLING CUSTOM SERVER IMAGE	\$113.99	Processing, basic validation and loading of customer-provided image by using CDW's internal software provisioning method onto server system.
Imaging	266912	CDW APPLE MACOS PROVISIONING-R012506	\$32.99	Processing, basic validation and loading of customer-provided image by using CDW's internal software provisioning method onto Apple desktop/notebook system.
Imaging	534223	CDW STANDARD WINDOWS IMAGE DT/LT	\$32.99	Processing, basic validation and loading of customer-provided image by using CDW's internal software provisioning method onto desktop/notebook system.
Imaging	4834361	CDW STANDARD IMAGING W/DOMAIN JOIN	\$42.99	Covers the installation of a Windows based customer created image onto a single computer, basic validation, and connecting a single desktop/notebook to the customer's custom VPN connection and initiate (join to domain) the customer's On-premises active directory entry process.
Imaging	2691836	CDW ADVANCED IMAGING SERVICE	\$32.99	Processing, basic validation and loading of customer-provided image by using Customer approved SCCM/MDTprovisioning method
Imaging	4008336	CHROME WHITE GLOVE SERVICE TIER1	\$22.93	WGS Tier 1 covers updating a single Chrome OS device to the newest approved Chrome OS release available at time of configuration, then performing enterprise enrollment and Wi-Fi device policy validation.
Imaging	4008354	CHROME WHITE GLOVE SERVICE TIER2	\$24.93	WGS Tier 2 includes WGS Tier 1 tasks plus the following: device OU move and population of one device Custom Field (Asset ID, User, Note or Location) in the Admin console (if desired) or population of up to two device Custom Fields in the Admin console.
Imaging	4558198	CHROME WGS 2 FIELD POPULATION	\$9.99	WGS 2 Field Population covers customer requests for up to 2 additional data fields (one item per field) per device to be added to the Google admin console custom fields and must be purchased in conjunction with Tier 2 WGS.
Imaging	6262352	CDW WIN 10 UPDATES WO IMG-R012507	\$28.99	Covers completing all Windows 10 Quality Updates for non-imaged devices, included completing the Out of Box Experience based on customer provided specifications. Unless agreed upon by all parties involved, this service does not include installing the twice-yearly Feature Updates. This is with the exception of a device that has a version of Windows 10 that is no longer supported; in this instance, Microsoft may force the install of a feature update alongside the regular quality updates. CDW will install all non-optional updates that are presented by Microsoft. This service does not cover downgrading Windows versions, updating to a version of Windows that is not part of the public release (for example, Windows Insider, Fast Ring, or Release Preview Ring), or Windows edition changes (for example, Pro to Enterprise)
Imaging	6011046	VIRTUAL VPN DOMAIN SET UP 6 MONTH	\$153.99	Virtual 6 month set up
Imaging	6012234	VIRTUAL VPN DOMAIN SET UP 12 MONTH	\$265.99	Virtual 12 month set up

Custom Engraving				
Service Group	SKU	Description	Price (USD)	Desc
Custom Engraving	1461330	CDW CUST ENGRAVING TEMPLATE CREATI	\$32.99	Create a custom master etching template. The customer must hold rights to image use.
Custom Engraving	1461344	CDW CUSTOM ENGRAVING-TIER 1 STATIC	\$19.99	Apply your custom laser etching on your non-reflective surface device to area under 12 square inches
Custom Engraving	2815190	CDW CUSTOM ENGRAVING-TIER 2 STATIC	\$22.99	Apply your custom laser etching on your non-reflective surface device to area over 12 square inches
Custom Engraving	2815191	CDW CUSTOM ENGRAVING-TIER 3 DYNAMIC	\$29.99	Apply your custom laser etching on your non-reflective surface device when adding a unique line to each unit such as asset numbers or names

Netcom				
Service Group	SKU	Description	Price (USD)	Desc
Netcom	311718	CDW NETWORK & SECURITY DEVICE CONFIG	\$52.99	This service covers the configuration of a single Router, Switch, or Firewall. It includes component installation, system software installation, configuration file upload and customization.
Netcom	1550455	CDW NETWORK & SEC CHASSIS CONFIG BUN	\$123.99	This service covers the configuration of a single "chassis" form factor network device. It includes component installation, system software installation, configuration file upload and customization. Bundled with Data Capture, labeling & Burn-in.
Netcom	2394839	CDW NETWORK & SEC CHASSIS CONFIG	\$88.99	This service covers the configuration of a single "chassis" form factor network device. It includes component installation, system software installation, configuration file upload and customization.
Netcom	2432019	CDW VPN DOMAIN JOIN ONLY	\$14.99	Connect your desktop/notebook to the customer's custom VPN connection and initiate (join to domain) the customer's active directory entry process.
Netcom	3651585	CDW AP/ENDPOINT PROVISIONING	\$39.99	Covers provisioning of access points and Endpoint devices
Netcom	4121801	CDW AP/ENDPOINT FIRMWARE UPDATE	\$24.99	Covers firmware update of a single Wireless Access Point, IP Phone or Video Conference Endpoint device.
Netcom	4219966	CDW CLIENT VPN CONFIGURATION	\$21.99	Remote Configuration file/image push via VPN. Installation of a configuration file by connecting the machine to the customers network and registering it with their management server.
Netcom	4888445	CDW-NUTANIX CLUSTER NODE IMAGING	\$183.99	Covers completing the Nutanix Foundation process on nodes, including installing specific Nutanix OS and hypervisor versions, and setting up the network and cluster.
Netcom	4888437	CDW-RUBRIK PLATFORM PRECONFIG ON UCS	\$113.99	Delivers the Rubrik Cloud Data Management platform pre-configured on certified Cisco UCS servers.

Other				
Service Group	SKU	Description	Price (USD)	Desc
Other	1197180	CDW BIOS CUSTOMIZATION	\$9.99	Update the BIOS settings on your systems.
Other	1369901	CDW SRVC CUSTOM ADDED INSERTS	\$9.99	Insert customer-provided printed document into machine's box. Covers up to 4 color or 8 black & white pages. *Charge may not be used to insert product (only printed documents)
Other	1369904	CDW DDS / COMPUTRACE ACTIVATION	\$9.99	Enable and activate Computrace software by connecting your desktop/notebook to the internet and initiate the Computrace activation process.
Other	1369905	CDW DATA CAPTURE & TRACKING SRVC	\$9.99	Create and email a report of the requested data, captured in spreadsheet format. Up to 4 data fields per device. If more than 4 data fields required, then multiples of this EDC for every set of 4 data fields per device will be required.
Other	2366694	CDW APPLE IOS CUSTOMIZATION LVL 1	\$22.99	Tether to activate and upload customer provided profile to Apple iDevice.
Other	2366709	CDW APPLE IOS CUSTOMIZATION LVL 2	\$39.99	Tether to customer provided iTunes account, upload customer provided custom profile, and install up to two iTunes apps that are either gifted to the account or with the usage of a gift card to Apple iDevice.
Other	2613286	CDW ANDROID CUSTOMIZATION LVL 1	\$22.99	Tether to activate and upload customer provided profile to Android Device.
Other	2613287	CDW ANDROID CUSTOMIZATION LVL 2	\$39.99	Tether to customer provided Android account, upload customer provided profile, and install up to two Android apps that are either gifted to the account or with the usage of a gift card to Android Device.
Other	4988554	KITTING	\$12.99	Kitting products into one box, example Laptop with accessories - disguarding packaging and trash
Other	2696504	CDW Hard Drive Data Encryption DT/NB	\$21.99	CDW Hard Drive Data Encryption for Desktop or Notebook - This service covers data encryption of a single hard drive installed in a computer and includes installation of the encryption utility on a single desktop or notebook computer if necessary. Customer must supply encryption utility if not preinstalled on the machine.

Software				
Service Group	SKU	Description	Price (USD)	Desc
Software	76056	CDW APPLICATION INSTALL DT/NB	\$46.99	Install Windows standard application on your desktop/notebook.
Software	76980	CDW NETWORK OPERATING SYSTEM INSTALL	\$236.99	Install your server operating system on your server system.
Software	346243	CDW STD WINDOWS CLIENT OS INSTALL	\$100.00	This service covers the installation of a single Microsoft Windows client Operating System (OS) on a single desktop, notebook or tablet.
Software	931000	CDW NETWORK APPLICATION INSTALL	\$123.99	Install Windows server application on your server system.
Software	1197183	CDW APPLICATION UPDATES AND MAINTENANCE	\$29.99	Install desktop/notebook/server service packs, driver updates, critical updates, and other changes can be applied to your purchased system.
Software	1291101	CDW LINUX INSTALLATION OS-ALL VERS	\$149.99	Install a Red Hat operating system on your desktop/notebook/server system.
Software	6154305	CDW AUTOPILOT TENANT REGISTRATION	\$9.99	Uploading enrollment identifiers and validation to the Microsoft Partner Center for Autopilot Enrollment and a basic quality control check.
Software	6154309	CDW AUTOPILOT HARDWAREHASH	\$17.99	Booting up the device, capturing the required Autopilot data points (Hardware Hash & Device Serial Number) and providing the data to the customer.
Software	1550447	VMWARE INSTALLATION – ALL VERSIONS	\$89.99	Install your VMWare virtualization software on your server system.
Software	3982800	CDW HDD OS SWAP SVC REQ5012	\$46.99	Covers transferring an OS from an original OEM hard drive to a replacement

Digital Velocity Solutions
 Sourcewell Contract 071321-CDW
 Effective: November 13, 2021

Role	Not to Exceed Bill Rate (USD)
F-CTO	\$325.00
Practice Director	\$325.00
Digital Strategy Consultant	\$295.00
Principal Consultant - Cloud	\$295.00
Hybrid Cloud Architect	\$250.00
Hybrid Cloud Engineer	\$225.00
Principal Consultant - DataOps	\$295.00
DataOps Architect	\$250.00
DataOps Engineer	\$225.00
Principal Consultant - SW	\$295.00
SW Architect	\$250.00
SW Engineer	\$215.00
Principal Consultant - SDI	\$295.00
Solutions Architect	\$250.00
Solutions Engineer	\$225.00
Digital Product Strategist	\$250.00
Enterprise Program Manager	\$225.00
Sr Technical Project Manager	\$220.00
Technical Project Manager	\$205.00
Sr. Agile Project Manager	\$225.00
Agile Project Manager	\$215.00

We are proposing a 5% year over year price escalation

Managed
Gold Level Support for Customer Devices
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APPLICATIONS	Monthly Unit Price (in USD)
Microsoft System Center Configuration Manager (SCCM) - Gold	\$517.50
Microsoft Active Directory - Small Environment 2-10 DCs - Gold	\$545.10
DHCP Support add to MS AD above	\$155.94
Microsoft Active Directory - Medium Environment 11-20 DCs - Gold	\$828.00
Microsoft Active Directory - Large Environment 21+ DCs - Gold	\$1,587.00
Microsoft Active Directory Federation Services (ADFS) - Gold	\$745.20
Mimix/iTERA for iSeries - Gold (Priced PER "a" and "b" side)	\$207.00

BACKUP	Monthly Unit Price (in USD)
IBM Tivoli Storage Manager Gold	\$2,070.00
Commvault RMS Backup Environment SM: 1-250 VMs - Gold	\$1,138.50
Cohesity RMS SM: 1-250 VMs - Gold	\$1,138.50
Commvault RMS Backup Environment Med: 251-600 VMs - Gold	\$1,656.00
Commvault RMS Backup Environment Lrg: 601-1000 VMs - Gold	\$2,070.00
Commvault RMS Backup Environment XL: 1000+ VMs - Gold	\$2,622.00
Veeam RMS SM: 1-250 VMs - Gold	\$1,138.50
Veeam RMS Med: 251-600 VMs - Gold	\$1,656.00
Veeam RMS Lrg: 601-1000 VMs - Gold	\$2,070.00
Veeam RMS XL: 1000+ VMs - Gold	\$2,622.00
EMC Avamar RMS SM: 1-250 VMs - Gold	\$1,138.50
EMC Avamar RMS Med: 251-600 VMs - Gold	\$1,656.00
EMC Avamar RMS Lrg: 601-1000 VMs - Gold	\$2,070.00
EMC Avamar RMS XL: 1000 VMs - Gold	\$2,622.00
EMC Data Domain - Gold	\$2,070.00
Microsoft System Center DPM - SM <100 - Gold	\$1,656.00
Microsoft System Center DPM - Med 100 - 500 - Gold	\$2,070.00
Microsoft System Center DPM - Lrg >500 Gold	\$2,622.00
Microsoft System Center DPM - XL - Gold	\$3,312.00

CITRIX	Monthly Unit Price (in USD)
Citrix - Per Licensed User - Gold	\$16.56

CONVERGED INFRASTRUCTURE	Monthly Unit Price (in USD)
Cisco UCS - Gold	\$324.30

DATABASES	Monthly Unit Price (in USD)
Microsoft SQL - Gold	\$828.00
MySQL- Gold	\$828.00
Oracle - Gold	\$828.00

HYPERCONVERGED INFRASTRUCTURE	Monthly Unit Price (in USD)
Cisco HyperFlex Edge Node Mangement - Gold	\$262.20
Cisco HyperFlex Node Mangement - Gold	\$262.20
Nutanix Node Management - Gold	\$262.20
vSAN Node Management - Gold	\$248.40

NETWORK	Monthly Unit Price (in USD)
Silver Peak SD-WAN - Gold	\$65.76
Aruba Wireless Controller/Conductor - Gold	\$62.10
Aruba Wireless Access Points - Gold	\$2.76
Cisco Mobility Services Engine – Gold	\$48.30
Cisco Prime Infrastructure Manager - Gold	\$48.30
Cisco Switch: Access/Stacked Switch (No Module Capability) - Gold	\$27.60
Cisco Switch: Access w/ Module Capability (including Supervisor) - Gold	\$27.60
Cisco Switch: Core (no Module Capability) - Gold	\$63.48
Cisco Switch: Core w/ Module Capability (including Supervisor) - Gold	\$63.48
Cisco Switch: Module - Gold	\$13.80
Cisco Router - Gold	\$48.30
Cisco iWAN - Gold	\$48.30
Cisco WAAS/WAVE - Gold	\$35.88
Cisco Wireless Controller - Gold	\$62.10
Cisco Wireless Access Points - Gold	\$2.76
Cisco SD-WAN - Gold	\$77.28
Cradlepoint Flex - Gold	\$27.60
Cradlepoint Enterprise - Gold	\$42.78
F5: BIG-IP - Gold	\$71.76
F5: Local Traffic Manager (LTM) - Gold	\$208.38
F5: Advance Firewall Manager (AFM) - Gold	\$173.88
F5: BIG-IP DNS - Gold	\$172.50
Riverbed Steelhead - Gold	\$17.94
Cisco Application Centric Infrastructure (ACI) - per switch - Gold	\$70.38
Meraki MR Wireless Access Points - Gold	\$2.76
Meraki MV Wireless Camera - Gold	\$3.45
Meraki MG Cellular Gateway - Gold	\$13.80
Meraki MS Switch - Gold	\$13.80
Meraki MX Security Appliance - Gold	\$22.08

OPERATING SYSTEMS	Monthly Unit Price (in USD)
Windows O/S - Gold	\$77.63
Linux O/S (Red Hat/ SUSE) - Gold	\$155.94
AIX O/S - Gold	\$295.32
IBM System I - Gold	\$1,242.00

SECURITY	Monthly Unit Price (in USD)
Cisco ASA - Gold	\$560.28
Cisco Firepower Services (Per Sensor) - Gold <i>(Includes Firepower Management Center (FMC) support)</i>	\$313.26
Cisco Firepower Threat Defense - Gold <i>(Includes Firepower Management Center (FMC) support)</i>	\$614.10
Palo Alto Firewall wo Panorama - Gold	\$523.02
Palo Alto Firewall w Panorama - Gold	\$523.02
Palo Alto Panorama - Gold	\$253.92
Cisco Identity Services Engine (ISE) - Gold	\$513.87
Fortinet Firewall wo FortiManager – Gold	\$523.02
Fortinet Firewall w FortiManager – Gold	\$523.02
Fortinet FortiManager – Gold	\$253.92
Fortinet FortiAnalyzer – Gold	\$77.28
Cisco Umbrella - Gold (Per User)	\$0.84

SERVER VIRTUALIZATION (HYPERVISOR)	Monthly Unit Price (in USD)
VMware ESXi - Gold	\$200.10
Nutanix AHV - Gold	\$200.10
Microsoft Hyper-V - Gold	\$200.10

STORAGE	Monthly Unit Price (in USD)
Controller: IBM Storage Virtualization (priced per controller) - Gold	\$1,035.00
Storage: Disk per 1 TB Raw [For first 100 TB] - Gold	\$16.56
Storage: Disk per 1 TB Raw [For TBs over 100 TB] - Gold	\$2.21
SAN Switch - Gold	\$227.70
Controller: NetApp (Priced per controller) - Gold	\$1,035.00
Controller: EMC (Priced per controller) - Gold	\$1,035.00
Controller: IBM (Priced per controller) - Gold	\$1,035.00

UC (UNIFIED COMMUNICATIONS)	Monthly Unit Price (in USD)
Call Control: Cisco Analog Voice Gateway- Gold	\$18.63
Call Control: Cisco CUCM/IM&P Server - Gold	\$517.50
<i>(Includes IM&P / Presence nodes.)</i>	
Call Control: Cisco Unity Connection (UCONN) - Gold	\$379.50
Call Control: Cisco Voice Gateway - Gold	\$69.00
Call Control: Cisco Business Edition 6000 Lifeline - Gold	\$772.39
Call Control: Cisco Attendant Console (CUxAC) - Gold	\$517.50
Call Control: VistaPoint Attendant Console - Gold	\$517.50
Call Control: Cisco Call Manager Express - Gold	\$172.50
Call Control: Cisco Unified Border Element (CUBE) - Gold	\$172.50
Call Control: Cisco Prime License Manager (ELM/PLM) - Gold	\$138.00
Call Control: Cisco Prime Collaboration Deployment - Gold	\$138.00
911: Cisco Emergency Responder (CER) - Gold	\$379.50
Voice Mail: Cisco Unity Express - Gold	\$172.50
Notification: InformaCast from Singlewire - Gold	\$379.50
Call Experience Testing - 2CPH - Gold	\$472.10
Included Up to 10 MACD Incidents - Monthly	
(If you choose to have CDW perform your MACD activity, the first 10 MACDs are included in the monthly cost. Customer must submit MACDs on CDW's standard MACD form. MACDs beyond 10 per month are available in the blocks of 10 for 350 per block. This service is available Monday to Friday from 7 am to 7 pm CDW.)	\$0.00

UC CONTACT CENTER	Monthly Unit Price (in USD)
Contact Center: Exony Virtual Integration Manager (VIM) - Gold	\$450.00
Contact Center: Unified Contact Center Enterprise Server (UCCE) - Gold (Includes: CVP Call Server, CVP Reporting Server, CVP VXML Server, Call Server, Data Server. Administration Server (AW-HDS-DDS), Historical Data Server (HDS), Client Administrative WorkStation (Client AW), Central Controller, Dialer, Logger, CUIC, Rogger and Peripheral Gateway (PG).)	\$434.70
Contact Center: Cisco / Calabrio Quality Management (QM) - Gold	\$434.70
Contact Center: Cisco / Calabrio Workforce Management (WFM) - Gold	\$386.40
Contact Center: Virtualized Voice Browser (VVB) - Gold	\$103.50
Contact Center: UCC Express (UCCX) / Finesse - Gold (Contact Center Express, Cisco Finesse or IPIVR/VRU)	\$434.70
Contact Center: Cisco Unified Intelligence Center - Gold	\$432.54
Contact Center: SocialMiner - Gold	\$434.70
Contact Center: 2Ring Dashboards and Wallboards - Gold	\$434.70
Contact Center: Email Interaction Manager (EIM/WIM/CIM) - Gold	\$434.70
Contact Center: Enterprise Chat and Email (ECE) - Gold	\$434.70
Contact Center: eGain Analytics - Gold	\$386.40
Contact Center: ESNA Cloudlink - Gold	\$138.00
CVP: CVP Operations Console - Gold	\$386.40
CVP: SIP Proxy (CUSP) - Gold	\$193.10
CVP: Ingress Gateway - Gold	\$103.50
CVP: VXML Gateway - Gold	\$103.50
Bucher and Suter (Connector for Salesforce.com) - Gold	\$138.00

UC VIDEO	Monthly Unit Price (in USD)
Cisco WebEx Meetings Server (CWMS) - Gold	\$379.50
Cisco WebEx Cloud Connected Audio - Gold	\$424.81
Cisco Meeting Place Express - Gold	\$379.50
UC Video: Cisco Meeting Server (CMS) - Gold	\$207.00
UC Video: Cisco Meeting Manager (CMM) - Gold	\$207.00
UC Video: Cisco Telepresence Content Server - Gold	\$379.50
UC Video: Expressway-C / Expressway-E - Gold	\$207.00
UC Video: Telepresence Management Suite (TMS) - Gold	\$517.50
Cisco Webex Hybrid Directory Connector - Gold	\$207.00
UC Video: PEXIP Infinity / Infinity Connect Management Node - Gold	\$207.00
UC Video: PEXIP Infinity / Infinity Connect Conferencing Node - Gold	\$207.00
UC Video: MSE Chassis - Gold	\$138.00
UC Video: MCU MSE Blade - Gold	\$103.50
UC Video: Gateway (GW) MSE Blade - Gold	\$103.50
UC Video: Endpoint Management - Gold	\$69.00
UC Video: Telepresence Server Blade - Gold	\$103.50
UC Video: Telepresence MCU - Gold	\$103.50

Managed Service	Monthly Price
Basic / Essential / Premium Support for AWS and AZURE	Fees are based on a percentage of customer's actual consumption of AWS / Azure services.
Basic Service - \$0K to \$10K	As Invoiced
Basic Service - \$10K to \$250K	As Invoiced
Basic Service - \$250K+	As Invoiced
Essential Service - \$0K to \$35K	As Invoiced
Essential Service - \$35K to \$75K	As Invoiced
Essential Service - \$75K+	As Invoiced
Premium Service - \$0K to \$100K	As Invoiced
Premium Service - \$100K to \$250K	As Invoiced
Premium Service - \$250K+	As Invoiced
* If CDW is billing the customer for Basic consumption, no pricing uplift is applied.	

Additional Services	Monthly Price
End User Help Desk Support	Custom Quote
Exchange and SharePoint Support	Custom Quote
Security Incident and Event Management (SIEM)	Custom Quote
Data Protection and Retention Services	Custom Quote
ServiceNow Ticket Integration and Management	Custom Quote

Time and Materials Support	Hourly Price
Out of Scope Services	
Managed Services Engineering and Consulting	\$200.00

Pricing Notes:

Recurring Services - Monthly Minimum Fees

Managed Customer Devices

Gold Level Support = \$1,000.00 per Month

AWS / Azure Support

Basic = \$49.00 per Month

Essential = \$400.00 per Month

Premium = \$2,500.00 per Month

Time and Materials Support - Additional Terms

Unschedule after hours support is 2X hourly rate with a 2 hour minimum

Professional Services

Sourcewell Contract 071321-CDW

Effective: November 13, 2021

Role	Not to Exceed Bill Rate (USD)
Associate Consulting Engineer	\$175.00
Consulting Engineer	\$215.00
Senior Consulting Engineer	\$225.00
Technical Lead / Principal Consulting Engineer	\$255.00
Enterprise Consulting Architect	\$255.00
Business Consulting Analyst	\$245.00
Project Administrator	\$165.00
Project Manager	\$210.00
Senior Project Manager	\$215.00
Enterprise Project Manager, PMO Lead	\$230.00
Program Manager	\$230.00
Technical Architect	\$350.00

*Please see Attachment_CDWG Pro Services Role Description for more information on specific roles

**We propose a 5% Year over Year escalation rate

SNS

Sourcewell Contract 071321-CDW

Effective: November 13, 2021

Role	Not to Exceed Bill Rate (USD)
ServiceNow Engagement Manager	\$213.00
ServiceNow Program Manager	\$221.00
ServiceNow Advisory Services	\$234.00
ServiceNow Principal Consultant	\$276.00
ServiceNow Organizational Change Management Consultant	\$276.00
ServiceNow Integration Expert	\$225.00
ServiceNow Quality Assurance Expert	\$187.00
ServiceNow Solution Architect	\$225.00
ServiceNow Technical Consultant	\$200.00
ServiceNow Trainer	\$225.00

Staff Augmentation
Sourcewell Contract 071321-CDW
Effective: November 13, 2021

Role	Standard	Mid-Level	Senior
Infrastructure Architects	\$170	\$180	\$195
Solutions Architects	\$175	\$195	\$215
Site Reliability Engineers	\$185	\$195	\$205
Network Administrators	\$100	\$115	\$125
Network Engineers	\$135	\$150	165
Network BAs/BSAs	\$130	\$135	\$140
Systems Administrators	\$115	\$130	\$145
Systems Engineers	\$140	\$155	\$170
Systems BAs/BSAs	\$135	\$145	\$155
Storage Engineers	\$165	\$160	\$195
Virtualization Engineers	\$135	\$155	\$180
Salesforce Administrators	\$125	\$155	\$185
Salesforce Engineers	\$175	\$195	\$215
Salesforce Developers	\$165	\$175	\$185
ServiceNow Administrators	\$155	\$165	\$175
ServiceNow Engineers	\$165	\$180	\$195
ServiceNow Developers	\$150	\$165	\$180
SolarWinds Engineers	\$165	\$180	\$205
AWS Engineers	\$185	\$205	\$225
AWS Developers	\$170	\$175	\$180
Azure Engineers	\$180	\$195	\$215
Azure Developers	\$135	\$145	\$160
GCP Engineers	\$200	\$235	\$265
GCP Developers	\$200	\$235	\$265
Front-end Developers	\$165	\$170	\$175
Back-end Developers	\$170	\$180	\$185
Scala Developers	\$200	\$215	\$225
Project Managers	\$135	\$150	\$165
Scrum Masters	\$165	\$180	\$195
DevOps Engineers	\$165	\$175	\$190
Software Development Engineer in Test	\$170	\$180	\$195
InfoSec Analysts	\$145	\$160	\$175
Quality Assurance Analysts	\$140	\$150	\$160
Quality Assurance Engineers	\$140	\$150	\$160

Please see Attachment_CDWG Staff Aug Roles Description for more information